

Variosystems strengthens its development and industrialization competence

Variosystems, an international electronics services provider, strengthens its expertise in the development and industrialization of electronics solutions by acquiring KUBEG, a rapid prototyping and small series electronics solutions company based in Zizers, Switzerland. The integration into the Variosystems Group will enhance the company's services portfolio, resulting in the launch of the VARIOincubator.

Steinach und Baar (Switzerland), 18 April 2023

The VARIOincubator targets customers that aim to develop and industrialize their electronics products in an agile and technology-driven environment. A dedicated team of engineers, technology and manufacturing specialists supports customers from the spark of an idea all the way through to series production and life-cycle management of electronics solutions. «As of today, we are able to build a prototype for our customers within a matter of days, so that they can quickly and reliably validate their electronics solutions, and plan and implement the industrialization together with our team, » says Julian Specker, Head of the VARIOincubator.

Recent years have seen a sharp rise in the demand for technology services of product development and life-cycle management activities. With the integration of KUBEG, which specializes in rapid prototyping and small series production for printed circuit board assembly (PCBA) and box build assembly (BBA), Variosystems underlines its ambition to support customers along the entire value chain, from development through industrialization, manufacturing to life-cycle management. Variosystems will maintain the site in Zizers (Graubünden) along with its current portfolio of services, and will continue to develop its expertise in rapid prototyping and small series production. The existing management team and employees will become part of the Variosystems Group. «We are pleased to continue offering our customers a flexible and attractive development and production platform, and that we now have access to Variosystems' international manufacturing network for scaling customer projects,» says Kurt Egger, founder and General Manager of KUBEG.

The acquisition of Solve Engineering in 2020, the current integration of KUBEG and the launch of the VARIOincubator are underlining Variosystems' strategy to support customers along the entire electronics solutions value chain. With this acquisition, the company positions itself as an innovative solution provider that helps its customers launch their electronics products faster and more reliably and to scale those with the engagement of the Variosystems team internationally. The company intends to expand the VARIOincubator with leading engineering and technology providers in the field of electronics services. This includes third-party engineering companies looking for a strong development partner, as well as suppliers whose products complement Variosystems' offering. «We are positive that the VARIOincubator enhances our customers in the development and industrialization of electronics solutions, supports their nearshoring initiatives and offers them an inspiring environment of talented

engineers, technology specialists and network partners for innovative electronics products, » says Stephan Sonderegger, CEO of Variosystems.

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About Variosystems

Variosystems is an internationally established and recognized electronics services partner in the field of the development, industrialization, production, and life-cycle management of electronics solutions to leading innovators in Europe, North America and Asia. With 30 years of experience, Variosystems has established a reputation for operations excellence and highest customer satisfaction operated by a team of more than 2,200 staff worldwide.

www.variosystems.ch

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